



# ***Why should I replace my TLS-350 or TLS-2 tank gauge with an EVO?***

## **Old TLS Models Discontinued by Gilbarco Veeder-Root:**

Petrol station operators face a critical decision as the widely used TLS-350 and TLS-2 automatic tank gauge systems, manufactured by Gilbarco Veeder-Root, have been discontinued from sale. With spare parts and support becoming harder to come by, operators must carefully consider alternative solutions to ensure the smooth operation and efficiency of their fuel management systems.

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Franklin Fueling's EVO Series emerges as the ideal replacement, offering a comprehensive range of advanced features and superior support.




In this document, we explore why operators should transition to the EVO Series and seize the opportunity to revolutionise their forecourt fuel management.

## **Seamless Transition Optimal Performance:**

Franklin Fueling's EVO Series offerings provide a seamless transition for retailers currently using a TLS system guaranteeing minimal disruption to petrol station operations.

The EVO Series is designed to integrate effortlessly into existing infrastructure, such as Fairbanks and other remote wet-stock systems, POS and Forecourt controllers and can utilise the existing power and comms wiring, allowing operators to quickly upgrade without compromising their daily activities.

All the existing tank chart and level information from your TLS gauge can be copied exactly into the new EVO console, ensuring 100% continuity of your wetstock accuracy.

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## **Free on-site demonstration and no obligation site-survey:**

To help you visualise the benefit of upgrading to an EVO gauge, we're offering free on-site demonstrations + site surveys.

To book your visit please

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### **Optimal Performance:**

By choosing the EVO Series, operators unlock a new era of fuel management efficiency and performance.

With innovative technology and enhanced functionalities, the EVO Series surpasses traditional tank gauge systems. Real-time data on fuel levels ensures precise inventory management, reducing the risk of fuel shortages or overstocking. The EVO Series empowers operators with actionable insights, remote access via any web browser and integrated emailing of reports and alerts, enabling them to optimise operations, minimise costs.

With FREE integrated nozzle flow-rate monitoring software, EVO gauges can notify site operators of slow-flow nozzles, allowing them to prioritise nozzle-filter changes or pump maintenance to maximise fuel revenues and deliver an exceptional experience to their customers.



### **Reliability, Availability and Unparalleled Support:**

Concerns over the availability of spare parts and ongoing technical support have plagued operators since the TLS range discontinuation. Franklin Fueling's EVO Series addresses these concerns with its unwavering commitment to availability, reliability and exceptional customer support.

The EVO Series is backed by Franklin Fueling, a trusted and customer-centric US based supplier known globally for its industry-leading products. With a focus on long-term reliability, Franklin Fueling ensures that operators can rely on the EVO Series for seamless operations throughout its lifecycle.

In the UK & Ireland Franklin products are distributed and supported locally by us here at PFS Fueltec Ltd, a well known distributor of fuel equipment.

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We keep stock of gauges and ancillary equipment so you don't need to wait months to implement a new system or for spare parts.

If you want to use your own preferred contractor to install and maintain your EVO gauges then go ahead, we will support them and you every step of the way.

### Future-Proof Technology:

Franklin Fueling's EVO Series incorporates future-proof technology, anticipating the evolving needs of the fuel industry.

As the industry embraces greener alternatives and integrates new energy sources, the EVO Series stands ready to accommodate these changes. Its adaptability enables operators to seamlessly incorporate biofuels, other synthetic fuels, adblue, or any other emerging fuel solutions into their operations.

Free regular firmware updates, a large UK installer/maintenance contractor base, and readily available technical assistance guarantee operators peace of mind and uninterrupted service.

### Conclusion:

The discontinuation of the TLS-350 necessitates a re-evaluation of petrol station operators' fuel management systems.

Franklin Fueling's EVO Series presents itself as the logical and advantageous choice for those seeking an innovative, reliable, and future-proof solution.

Offering a seamless transition process, optimal performance, unrivalled reliability, and exceptional support, the EVO Series equips operators with the tools needed to thrive in the fuel industry.

Don't let the TLS-350 discontinuation impede your progress. Embrace Franklin Fueling's EVO Series today and unlock the full potential of your petrol station operations. Upgrade to the EVO Series and position yourself as an industry leader committed to efficiency, accuracy, and customer satisfaction.



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# 2023 EVO Gauge Pricing and TLS Trade-in valuation Guide

The table below shows EVO pricing & TLS trade-in value per forecourt depending on the quantity of fuel tanks to be monitored.

*Pricing valid until November 30th 2023*

Number of tanks to be monitored per site	EVO Equipment Price (before TLS trade-in)	TLS-350 / TLS-2 Trade-in discount	Price after trade-in
3	£5,460.53	£819.08	£4,641.45
4	£6,645.70	£996.86	£5,648.85
5	£7,830.87	£1,174.63	£6,656.24
6	£9,016.04	£1,352.41	£7,663.63
7	£11,407.36	£1,711.10	£9,696.26
8	£12,592.53	£1,888.88	£10,703.65
9	£13,777.70	£2,066.66	£11,711.05
10	£14,962.87	£2,244.43	£12,718.44

## EVO install & commissioning costs

(for guide purposes only, assuming existing wiring can be reused):

- 3-6 tanks @ £400.00
- 6-10 tanks @ £700.00

## EVO equipment pricing above includes:

- EVO200 or EVO400 tank gauge console (depending on no. of tanks)
- Correct length and quantity of tank gauge probes + float kits to suit fuel types

## Not included in above pricing:

- Probe risers (we assume that existing probe risers will suit new probes)
- Power or Comms wiring (it is assumed existing cable will be re-used)

## TLS-350/TLS-2 Trade-In Details

TLS gauge Trade-in value is discounted off the purchase price of the EVO equipment once the EVO has been installed and the old TLS equipment is removed by nominated contractor.



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